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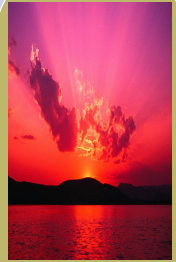
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# Nonlinear Expectations and Nonlinear Pricing

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## Objective

Considering the difference among **Four Modes** of nonlinear expectations:

- (i) Choquet expectations.
- (ii)  $g$ -expectation.
- (iii) Coherent risk measures.
- (iv) Convex risk measures.

We will show that  $g$ -expectation is the best expectation to deal with nonlinear pricing in continuous-time setting,.

# Motivation

★ **Finance**

(Linear) expectation ← **Black-Scholes** → Complete Markets

?

⇔ Incomplete Markets.

★ **Economics:**Rational expected Utility

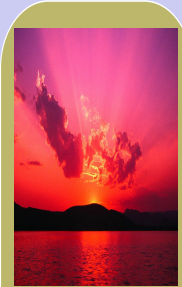
★ von Neumann, Morgenstern 1944:

Given “preference”  $\succeq$  over acts  $\xi, \eta$ , where  $\xi \succeq \eta$  denotes that  $\xi$  is preferred to  $\eta$ . Axioms P1 through P6 imply that there exists a unique finitely additive, non-atomic probability measure  $P(\cdot)$  on  $\mathcal{F}$ , and a utility function  $U(\cdot)$ , such that

$$\xi \succeq \eta \Leftrightarrow E_p U(\xi) \geq E_p U(\eta).$$

Allias’ Paradox (1953), Nobel prize (1988).

How about non-rational expected utility? e.g. ambiguity, uncertainty.



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# Motivation

## ★ Finance

(Linear) expectation  $\leftarrow$  **Black-Scholes**  $\rightarrow$  Complete Markets

Nonlinear expectation  $\iff$  Incomplete Markets.

New research area: Behavior finance

## ★ Economics—decision theory

(Linear) expectation  $\leftarrow$  **Neumann**  $\rightarrow$  Rational expected utility

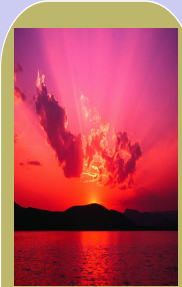
Nonlinear expectation  $\iff$  Non-rational expected utility.

New research area: Behavior economics.

Kahneman, Nobel prize (2002).

**Remark:** Probability theory is not enough to deal with incomplete markets and non-rational expected utility because of its linearity.

A new mathematical tool—non linear probability theory is needed in finance and economics.



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# Why to deal with nonlinear pricing

The current mathematical framework of financial economics is pre-dominantly linear. That is, the entire mathematical construct in financial economics is linear because the construct itself assume that the input-output relationships are proportional. Unfortunately, this is not so; the input-output relationships of financial economics are not linear. They are nonlinear, or disproportionate.

by Christopher T. May (1999) — Nonlinear Pricing: Theory and Application

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# Linear and nonlinear Expectation

**Linear case:**  $(\Omega, \mathcal{F}, P)$ ,  $E[\xi] : L^1 \rightarrow R$  linear functional.

$$E[\xi + \eta] = E[\xi] + E[\eta], \quad \forall \xi, \eta \in L^1.$$

or  $P : \mathcal{F} \rightarrow [0, 1]$ ,

$$P(A + B) = P(A) + P(B), \quad A \cap B = \emptyset$$

As a generalization of linear expectations and probability measures:

**Nonlinear case:**  $\mathcal{E}[\xi] : \xi \in \mathcal{L} \rightarrow R$  nonlinear functional,

or  $V : \mathcal{F} \rightarrow [0, 1]$ , nonlinear probability,

$$V(A + B) = V(A) + V(B), \quad A \cap B = \emptyset$$

is no longer true.

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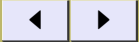
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## Four modes of nonlinear expectations

Nonlinear expectations as an alternative to mathematical expectations are being used extensively in robustness, finance and insurance literature.

- (1) **Choquet expectations (integral)**( Choquet 1953). Potential Theory
- (2)  **$g$ -expectations** (Peng 1997). Backward stochastic differential equations. Control Theory.
- (3) **Coherent risk measures** (Artzner-Delbaen-Eber-Heath,1999). Asset Pricing Theory.
- (4) **Convex risk measures** (Föllmer and Schied 2002).



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# 1. Choquet expectation

**Nonlinear:**  $V(\cdot) : \mathcal{F} \rightarrow [0, 1]$  but

$$V(A + B) \neq V(A) + V(B), \text{ even if } A \cap B = \emptyset.$$

Choquet expectation (1953)

$$C_v(\xi) = \int_{-\infty}^0 [V(\xi \geq t) - 1] dt + \int_0^{\infty} V(\xi \geq t) dt$$

★ Property of Choquet expectation:

$$C_v(\xi + \eta) = C_v(\xi) + C_v(\eta)$$

is no longer true.





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## 2. BSDE and $g$ -expectations

(1) **BSDE** [Pardoux and Peng, 1990]:  $\xi \in L^2(\Omega, \mathcal{F}, P)$ ,  $g$ -Lip continuous,

$$y_t = \xi + \int_t^T g(y_s, z_s, s) ds - \int_t^T z_s dW_s, \quad t \in [0, T].$$

(2)  **$g$ -expectation** [Peng, 1997]:  $g(y, 0, t) = 0, \forall y, t$ .

$$\mathcal{E}_g[\xi] = y_0. \quad \mathcal{E}_g[\cdot] : L^2 \rightarrow R.$$

Particularly,  $\mathcal{E}_g[\xi] = E\xi$  if  $g \equiv 0$ .



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### 3. Risk Measures

$\rho : X \rightarrow R :$

★ **Coherent risk measures:** [Artzner-Delbaen-Eber-Heath, 1999]

(1) Super-additivity: for all  $X_1, X_2, \rho(X_1 + X_2) \leq \rho(X_1) + \rho(X_2)$ .

(2) Positive homogeneity: for all  $\lambda \geq 0$  and all  $X, \rho(\lambda X) = \lambda \rho(X)$ .

(3) Monotonicity: for all  $X$  and  $Y$  with  $X \geq Y, \rho(X) \geq \rho(Y)$ .

(4) Translation invariance: for  $X, c \in R, \rho(X + c) = \rho(X) + c$ .

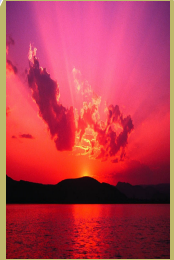
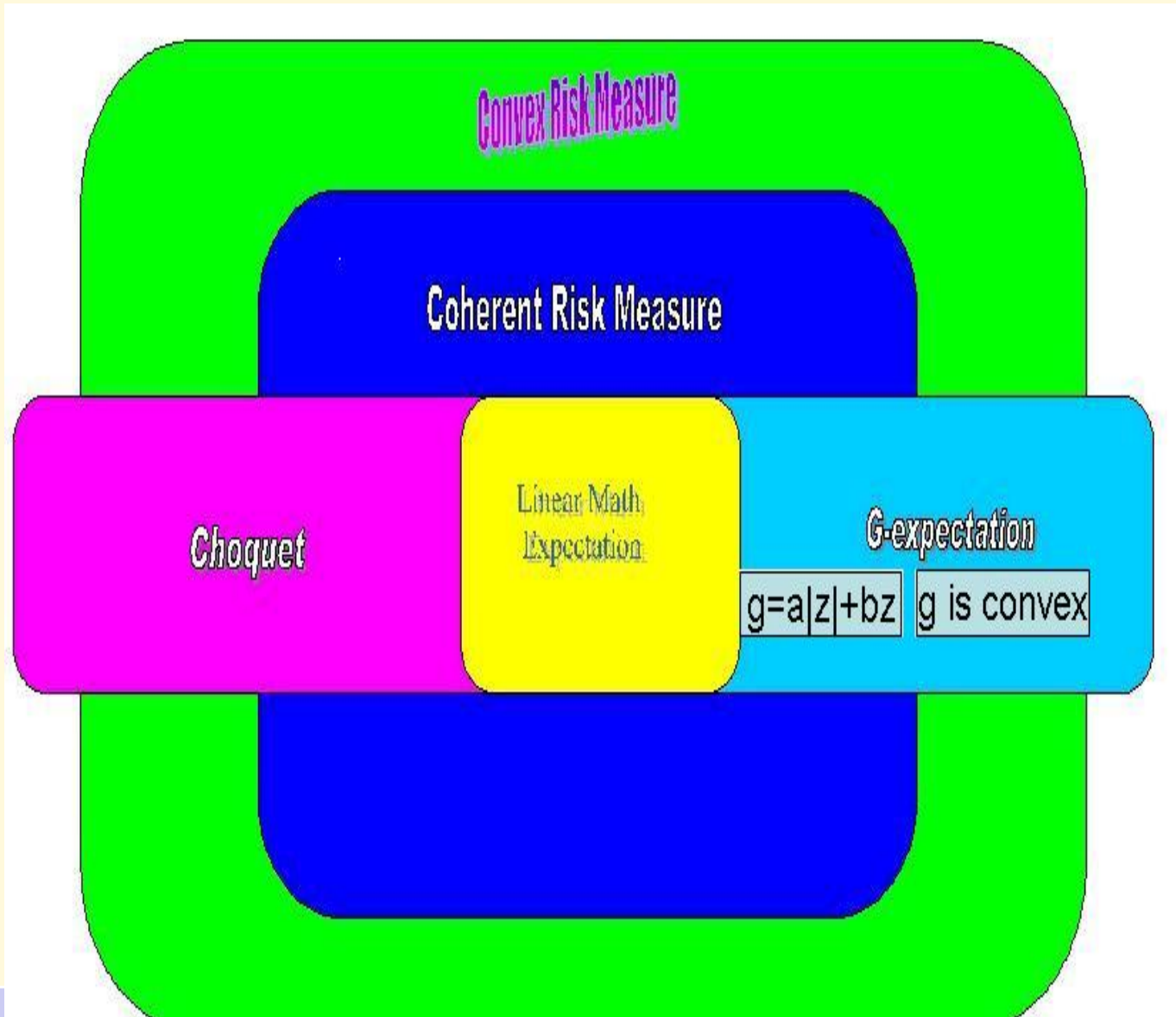
★ **Convex risk measures:** [Föllmer and Schied 2002]:

(i) Convexity:  $\rho(\lambda X_1 + (1 - \lambda) X_2) \leq \lambda \rho(X_1) + (1 - \lambda) \rho(X_2), \forall \lambda \in [0, 1];$

(ii) Normality:  $\rho(0) = 0;$

(iii) Properties (3) and (4) in coherent risk measures.

# 4. Relations among nonlinear expectations



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## 5. Black-Scholes Model

Consider a financial market,  $d$  stocks governed by linear SDE, one bond.

Value process  $V_t \equiv V_t^{x,\pi}$  ( or increment  $dV_t$  of  $V_t$ ) satisfies SDE:

$$dV_t = [rV_t + \pi_t^* \sigma_t \theta] dt + \pi_t^* \sigma_t dW_t, \quad V_0 = x. \tag{1}$$

where  $\theta = [b - r\mathbf{1}] \sigma_t^{-1}$ .

**Pricing Principle:** Given a contingent claim  $\xi$  at time  $T$ , the question of hedging contingent claim  $\xi$  in fact is to seek an initial endowment  $\hat{x}$  and portfolio process  $\hat{\pi}$  such that the market value (wealth) process  $\{V_t^{\hat{x}, \hat{\pi}}\}$  satisfies  $V_T^{\hat{x}, \hat{\pi}} = \xi$ . The fair price of claim  $\xi$  is defined as the minimal endowment  $\hat{x}$ .

**Black-Scholes Theory:** there exists  $E_Q$  such that  $\hat{x} = E_Q [\xi e^{-rT}]$ .

## 6. Questions

Recently, in studying the pricing of contingent claim with constraint on wealth or portfolio processes, e.g.

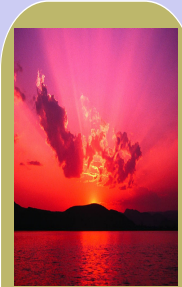
★ **higher interest rate for borrowing** (Cvitanic and Karatzas(1993))

$$dV_t = [rV_t + \pi_t^* \sigma_t \theta] dt + \pi_t^* \sigma_t dW_t - (R - r)(V_t - \sum_{i=1}^d \pi_t^i)^- dt, \quad V_0 = x \quad (2)$$

★ **Short sales constraint**(Jouini and Kallal 1995, He and Pearson 1991):

$$dV_t = [rV_t + \pi_t^* \sigma_t \theta^1] dt + \pi_t^* \sigma_t dW_t + [\pi_t^*]^- \sigma_t [\theta^1 - \theta^2] dt, \quad V_0 = x. \quad (3)$$

★ **Question:** Contrast to linear pricing, could we identify  $x$  as nonlinear expectations when the market value process is either SDE(2) or SDE(5)?  
 $\mathcal{E} = ?$ ,  $\hat{x} = \mathcal{E}[\xi e^{-rT}]$ . Choquet pricing? g-expectation pricing? Coherent pricing? Convex pricing?



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## 7. Definition

**DEFINITION 1** Given a market value (wealth) process  $\{V_t^{x,\pi}\}$ , if there is a mapping  $\mathcal{E}[\cdot] : L^2 \rightarrow R$  such that for any claim  $\xi \in L^2(\Omega, \mathcal{F}, P)$ , let  $x = \mathcal{E}[e^{-rt}\xi]$ , and a portfolio  $\pi$  such that  $V_T^{x,\pi} = \xi$ , we say that the market value process could be priced by  $\mathcal{E}[\cdot]$ .

The sub-price of a claim corresponding to  $\mathcal{E}[\cdot]$  is still defined as the minimal endowment  $x$ , that is  $\min\{x | V_T^{x,\pi} = \xi\}$



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## 8. Result for higher interest rate for borrowing

**THEOREM 1 Higher interest rate for borrowing model:**

$$dV_t = [rV_t + \pi_t^* \sigma_t \theta] dt + \pi_t^* \sigma_t dW_t - (R - r)(V_t - \sum_{i=1}^d \pi_t^i)^- dt, \quad V_0 = x \quad (4)$$

*Contingent claims with higher interest rate for borrowing could be priced by  $g$ -expectations, but not by convex risk measures (coherent risk measures, Choquet expectations). That is, there exists a  $g$ -expectation such that for any claim  $\xi \in L^2$ , denote  $\hat{x} = \mathcal{E}_g[\xi e^{-rT}]$ , there exists a portfolio  $\hat{\pi}$  such that  $V_T^{\hat{x}, \hat{\pi}} = \xi$ .*

*$g$ -expectation is the best in this setting!*

## 9. Result for short-sale constraint

Short sales constraint model:

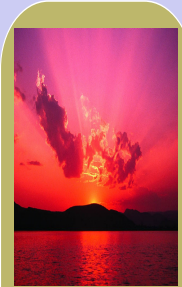
$$dV_t = [rV_t + \pi_t^* \sigma_t \theta^1] dt + \pi_t^* \sigma_t dW_t + [\pi_t^*]^- \sigma_t [\theta^1 - \theta^2] dt, V_0 = x. \quad (5)$$

**THEOREM 2** (1) *Contingent claims with short-sales constraints could be priced by both g-expectations and coherent risk measures, but not by Choquet expectations. Moreover, if the coherent risk measure is  $\rho$ , let  $V(A) := \rho(I_A)$ , then*

$$\rho(\xi) \leq C_V(\xi), \xi \in L^2.$$

(2) *However, if contingent claims are European with the form  $\xi = (S_T - k)^+$ , where  $S_t$  is a geometric Brownian motion, then those claims can be priced by a Choquet expectation moreover,*

$$\rho(\xi) = C_V(\xi), \xi \in L^2.$$



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## 10. Main Result

**THEOREM 3** *Given a value process  $V_t^{x,\pi}$  (shortly  $V_t$ ), claims  $\xi \in L^2$ ) can be priced by a  $g$ -expectation, iff there exist two Ito type processes  $X$  and  $Y$  with  $E|X_t|^2 < \infty, E|Y_t|^2 < \infty$  such that the increments of  $V_t, X_t$  and  $Y_t$  satisfy*

$$dX_t \leq dV_t \leq dY_t$$

*Here  $g$ -expectation is more general ( See Peng 1999).*



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Thank you !